

ON SITE: PALM SPRINGS: FRACTIONAL OWNERSHIP

## **Project brings B.C. to the Golden State**

THOMASINA GORDON – December 8, 2006

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The Canadian developers behind the Dunes are now offering the first resort and golf membership quarter ownership opportunity in Palm Springs, Calif., a long-time vacation destination for winter-scared Canadians.

In fact, the Canadian presence is so strong in Palm Springs that there is a Canadian Club formed of northern visitors and new residents. The strong Canadian presence attracted the Vancouver development team, along with B.C. architect David Galpin of Downs Archambault & Partners, to the site.

Many of the Dunes furnishings were supplied by Canadian companies and shipped to Palm Springs. "British Columbians gave the Dunes an extreme makeover, right down to the artwork, windows and drapes," Mr. Galpin says.

While winter weather may be the driving force behind the Canadian urge to relocate temporarily to Palm Springs, golf is the calling. With a quarter ownership comes a free golf club membership at the Bermuda Dunes Country Club which hosts the annual PGA Bob Hope Chrysler Classic.

"This is the first time . . . that a private golf club hosting a PGA annual tournament has ever been allowed to offer a quarter-share golf membership," Dunes developer Cameron Watt says. "You benefit by paying only a quarter of the member dues annually."

The Dunes was previously known as the Dunes Inn and was a noted playground for Hollywood's glitterati. It has been thoroughly revamped and remodelled into 27 luxury suites. The quarter-ownership setup gives 108 purchasers 13 weeks each of vacation time on a private site abutting the 17th green of the club and within easy reach of over 100 other golf courses.

A Dunes quarter ownership also allows buyers to trade their vacation time with other international resorts, through the Intrawest "Resort2Resort" program.

### **The Dunes**

**Developer:** The Dunes LLC

**Price:** Quarter ownership

from \$99,900 to \$229,000

**Square footage:** 550 to 1,100

**Sales centre:** 51 Lonsdale Ave., North Vancouver

**Contact:** 604-980-1177